

For immediate release

BC Home Sales to Decline in 2017 from Record Pace BCREA 2016 Fourth Quarter Housing Forecast

Vancouver, BC – November 29, 2016. The British Columbia Real Estate Association (BCREA) released its 2016 Fourth Quarter Housing Forecast today.

Multiple Listing Service[®] (MLS[®]) residential sales in the province are forecast to climb 11 per cent to a record 113,800 units this year, eclipsing the previous record of 106,310 units in 2005. Less robust economic conditions combined with government policy constraints are expected to slow housing demand by more than 15 per cent to 96,300 units in 2017. However, housing demand is expected to remain well above the ten-year average of 85,000 unit sales.

"Housing demand across the province is expected to moderate next year as declining affordability related to rising prices and government policy interventions limit the number of eligible buyers," said Cameron Muir, BCREA Chief Economist. "However, while home sales are not expected to repeat this year's record performance, consumer demand is expected to remain well above the ten-year average."

120,000 100,000 80,000 60,000 40,000 20,000 0 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016F 2017F • Van Island/South Coast • Lower Mainland/Southwest • Thompson/Okananan • Northern BC

MLS[®] Residential Sales

British Columbia

The average MLS[®] residential price in the province is forecast to increase 9.8 per cent to \$698,900 this year. The supply of homes for sale is expected to trend higher next year as moderating demand is met with added new home

completions. A trend toward more balance in the market will unfold next year and exert less upward pressure on home prices. In addition, a larger contraction in the number high-end home sales will contribute to moving the aggregate average price statistic lower. As a result, the average MLS[®] residential price in the province is forecast to decline 6.4 per cent to \$654,200 in 2017.

To view the full BCREA Housing Forecast, click <u>here</u>. For more information, please contact: Cameron Muir

Chief Economist Direct: 604.742.2780 Mobile: 778.229.1884 Email: <u>cmuir@bcrea.bc.ca</u> - 30 -

Damian Stathonikos Director, Communications and Public Affairs Direct: 604.742.2793 Mobile: 778.990.1320 Email: <u>dstathonikos@bcrea.bc.ca</u>





BRITISH COLUMBIA REALESTATE ASSOCIATION

Housing Forecast Update Table – Q4 2016

	Unit Sales			Average MLS [®] Price (\$)		
Board Area	2015	2016F	2017F	2015	2016F	2017F
Victoria	7,868	10,170	9,250	521,616	578,200	590,500
	23.5%	29.3%	-9.0%	5.1%	10.8%	2.1%
Vancouver Island	8,320	10,600	9,400	\$339 <i>,</i> 835	\$384,000	\$394,000
	15.8%	27.4%	-11.3%	3.4%	13.0%	2.6%
Powell River	381	455	390	\$246,691	\$284,800	\$288,000
	18.0%	19.4%	-14.3%	5.7%	15.4%	1.1%
Greater Vancouver	43,145	41,700	34,000	902,801	1,030,000	940,000
	28.1%	-3.3%	-18.5%	11.1%	14.1%	-8.7%
Fraser Valley	20,055	23,700	19,700	\$577 <i>,</i> 507	\$690,000	\$655,000
	33.5%	18.2%	-16.9%	11.5%	19.5%	-5.1%
Chilliwack and District	3,138	4,300	3,400	\$335,999	\$396,000	\$410,500
	25.6%	37.0%	-20.9%	8.8%	17.9%	3.7%
Kamloops and District	2,574	3,145	2,870	326,398	343,900	350,200
	13.9%	22.2%	-8.7%	2.6%	5.4%	1.8%
Okanagan Mainline	7,988	9,980	8,400	\$408,394	\$455,700	\$464,500
	6.2%	24.9%	-15.8%	2.7%	11.6%	1.9%
South Okanagan*	2,023	2,460	2,050	\$327,243	\$355,000	\$351,000
	15.1%	21.6%	-16.7%	6.1%	8.5%	-1.1%
Northern Lights	312	235	285	\$269,494	\$240,100	\$241,000
	-16.6%	-24.7%	21.3%	-4.9%	-10.9%	0.4%
Kootenay	2,499	2,850	2,500	\$275,349	\$279,500	\$284,000
	-1.5%	14.0%	-12.3%	-0.9%	1.5%	1.6%
BC Northern	4,214	4,240	4,100	\$264,696	\$263,000	\$266,000
	-6.5%	0.6%	-3.3%	1.0%	-0.6%	1.1%
BC Total	102,517	113,835	96,345	636,600	698,900	654,200
	22.0%	11.0%	-15.4%	12.0%	9.8%	-6.4%

*Excluding Northern Lights

About BCREA

The <u>British Columbia Real Estate Association</u> (BCREA) is the professional association for more than 20,000 REALTORS[®] in BC, focusing on provincial issues that impact real estate. Working with the province's 11 real estate boards, BCREA provides continuing professional education, advocacy, economic research and standard forms to help REALTORS[®] provide value for their clients.

To demonstrate the profession's commitment to improving <u>Quality of Life</u> in BC communities, BCREA supports policies that help ensure economic vitality, provide housing opportunities, preserve the environment, protect property owners and build better communities with good schools and safe neighbourhoods. For detailed statistical information, contact your <u>local real estate board</u>. MLS[®] is a cooperative marketing system used only by Canada's real estate boards to ensure maximum exposure of properties listed for sale.



1420 – 701 Georgia Street W, PO Box 10123, Pacific Centre, Vancouver, BCV7Y 1C6President Deanna Horn|President-Elect Jim Stewart|bcrea@bcrea.bc.ca|604.683.7702 (tel)Past President Scott Russell|Chief Executive Officer Robert Laing|www.bcrea.bc.ca|604.683.8601 (fax)